

### Quarter I, 2019 Performance Review

## Denali Network Value Large

April 2019

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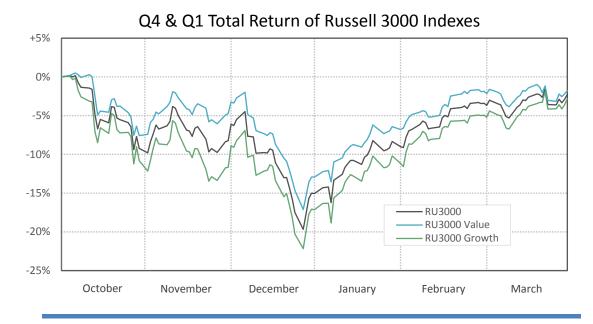
## **Economy and Markets**

The American economy continued to grow steadily in the first quarter of 2019, despite some short-term deceleration. The annualized growth in GDP for the fourth quarter over Q3 was reported at 2.2%, somewhat lower than expected. Private investment was again the strongest driver of growth, with government spending actually contracting. Exports rebounded to expansion over the prior quarter, with both imports and exports growing near the overall GDP rate. The by-now established but still poorly understood pattern of a trough in growth in the first quarter of each year is apparently continuing, with first quarter growth estimated at 1.6% annualized over Q4. However, this would bring growth over the prior year to 2.9%, which would be the fourth straight quarter of year-over-year growth of 2.9 to 3.0%.

This growth produced almost 200,000 additional payroll jobs in Q1, but this did not quite keep up with net entries to the labor force, as unemployment ticked back up to 3.9%. Workers' average earnings grew by 3.2% over the prior year, outpacing the CPI by an estimated 1.5%. Company profits continue to grow, but the rate of increase is slowing. S&P 500 earnings for the first quarter are expected to be about flat relative to Q4. This would be 7.5% above the prior year for the first quarter, compared to 16% year-on-year growth reported for the previous quarter.

Long-term interest rate movements were a major market driver in the quarter. The fourth quarter's crash in ten-year Treasury yields ended with a spike below 2.6% in early January. Yields recovered somewhat over the next two months as the Fed's governors actively put out the message that they would be more deliberate with any further monetary tightening. At its March meeting, the FOMC held its short-term target rate steady, slowed the decrease of the Fed's bond holdings and lowered its growth forecast, prompting another drop in long-term rates. That same week, disappointing European economic data pushed down international interest rates, with German 10-year yields falling back below zero, pulling U.S. rates down further and leaving the yield curve inverted by some measures. The 10-year T-bond yield ended the quarter at 2.41%, down almost 30 bp in the period and the lowest level since 2017.

Oil prices also continued to see large movements in the quarter. The price of crude rebounded sharply into January from the fourth quarter collapse, then climbed steadily through the quarter as production is expected to grow slower than consumption, while Venzuela and some other producers struggle. U.S. benchmark crude rose 32% in the quarter to finish about \$60 per barrel, but this only regained about half the price decline in Q4. One fairly stable factor in the quarter was the U.S. dollar's foreign exchange rate, which has traded in a fairly narrow range since October and rose just about 1% in the quarter.



Risk off / Risk on

The U.S. stock market's performance in the first quarter was largely a v-shaped reversal of the steep drop in the quarter before, both in terms of absolute return and relative style performance, producing the largest quarterly gain since 2009 at 14.04% (but still falling just short of erasing the Q4 loss of 14.3%). The rally was sparked by direct efforts by FOMC members to address investors' concerns about interest rate risks. Strong employment reports, solid earnings announcements and reported progress in China trade negotiations also eased investors' risk perceptions. Daily volatility fell by almost half from Q4 to Q1, and the VIX index declined by the most ever in a quarter (source: WSJ). Meanwhile, the fallback in long-term rates was supportive of higher valuations.

Relative sector performance was also largely characterized by reversal from the previous quarter, as Technology and the traditionally cyclical sectors outperformed the more defensive sectors, with some interesting exceptions. The collapse in long-term interest rates and the resulting shallower yield curve boosted Real Estate, which was the second-best sector for a second consecutive quarter, while depressing the Financials, the second-weakest sector. Growth style indexes led Value in all market cap ranges in the quarter, while mid caps outperformed both large and small cap stocks, historically a very common market behavior.

Russell	<b>Index Returns</b>	, Q1	2019

Index	All	Growth	Value	
Russell 3000	14.04%	16.18%	11.93%	
Russell 1000	14.00%	16.10%	11.93%	
Russell Midcap	16.54%	19.62%	14.37%	
Russell 2000	14.58%	17.14%	11.93%	
Russell Microcap	13.10%	16.00%	10.44%	



### Denali Performance Review

	Q1 2019 One Year		Since Network Value inception							
Strategy	Gross	Net	Bench	Gross	Net	Bench	Gross	Net	Bench	mo's
Network Value Large	10.81%	10.74%	11.93%	-0.04%	-0.33%	5.67%	12.50%	12.14%	11.34%	78
Network Value Large Core	11.96%	11.90%	14.00%				-0.77%	-0.89%	-1.76%	6
Network Value Mid	15.01%	14.90%	14.37%	2.60%	2.18%	2.89%	13.86%	13.44%	11.82%	78
Network Value Small	10.83%	10.58%	11.93%	4.95%	3.91%	0.17%	11.36%	10.28%	7.98%	70
Network Value Micro	7.71%	7.40%	10.44%	-0.65%	-1.89%	-3.19%	8.37%	7.05%	6.06%	63

Returns for Denali's Network Value Large, Mid, Small and Micro composites are presented gross and net of management fees. Please refer to disclosures at the end of this commentary.

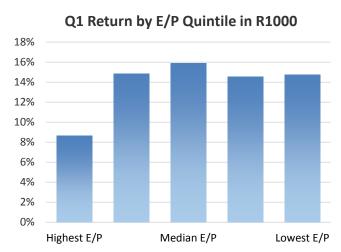
As is commonly the case in very fast rising markets, Denali's value-oriented strategies mostly produced returns in the first quarter that were somewhat more moderate than their benchmark indexes, while still robust in absolute terms. Our Network Value Mid strategy, however, did manage to outperform against a very strong benchmark.

The performance of Denali's portfolios over the past year was varied. With the exception of last year's fourth quarter, this was a challenging period for Value-oriented U.S. equity strategies, as low P/E ratio stocks in particular lagged behind more expensively valued Growth stocks. Network Value Large in particular was also affected by the strong selloff in smaller stocks and some disappointing individual stock selection in Q4, all leading to significant underperformance in the past year, while our Network Value Mid composite just fractionally trailed its benchmark. The Value headwinds were not as strong among smaller cap stocks, and our Small and Micro cap strategies were able to produce robust excess return for the year. All of our strategies remain significantly ahead of benchmark for the period since the inception of the Network Value based process.

## **Q1** Performance Analysis

The **Network Value Large** composite returned 10.81% in the first quarter before fees, against 11.93% for the Russell 1000 Value benchmark. The most important influence on our active return for the quarter was the fact that the stocks with the least expensive valuations relative to earnings among large caps were largely left behind in the Q1 rally. This was partly the effect of lower long-term rates, which theoretically increase the relative value of stocks whose price is based more on earnings further in the future (growth stocks), and tend to have lower current earnings/price ratios. As the chart shows, the quintile of stocks in the Russell 1000 with the

highest E/P ratios produced much lower returns on average than the rest (This pattern was of the universe. much less pronounced among only mid caps, and did not occur in the small caps.) As usual, below we will discuss results of several methods of analyzing our relative return and contributions from elements of our process, but the bottom line is that our large overweight in the highest quintile of earnings/price basically accounts for the difference between our return and the benchmark.



Our **Network Value Index** returned 12.85% in the first quarter, outperforming both our composite and the benchmark. As in Q4, this falls about midway between the Russell 1000 Index return and the 1000 Value, but with the order and the returns of all three indexes roughly just the reverse of last quarter. The Network Value Index's outperformance vs. the Russell 1000 Value was aided by slightly higher beta, lower exposure to Value and smaller size, but was reduced by the negative effect of its higher average earnings/price ratio.

Our portfolio's lower return vs. the benchmark and the Network Value Index was due to the other elements of our process, including negative results for our stock-level relative return forecasts. Our investment process combines two long-horizon return forecast models based on fundamental effects that tend to work in the same direction over time, with two short-horizon models that take account of trending or cyclical effects which might impact returns in the short-term.

#### Long term:

- The cross-sectional performance of the **Network Value Alpha** forecast model was negative among large and mid cap stocks in the quarter, reflecting the broad underperformance of lower P/E stocks.
- The predictive performance of our **intrinsic value** forecast was neutral in Q1 despite general Value underperformance, reflecting the positive influence of higher long-term growth estimates on this model.

#### Short term:

- Our **detailed estimate revision** forecast had moderately negative results in Q1 among large caps.
- Our **Characteristics Trend** model produced fairly negative performance in Q1. With two major market reversals in the past 6 months, there was more reversion than continuity in factor return trends.

# Denali Network Value Large Portfolio Characteristics as of 3/31/2019

Characteristics:	NV Large	R1000V	Relative
Wgt Avg Mkt Cap	74,352	125,684	-41%
30 Day Dollar Weighted Volume	350.1	582.5	-40%
P/E trailing 12m	11.8	17.0	-30%
P/E forward 12m	11.2	14.4	-22%
# Names	58	722	-92%

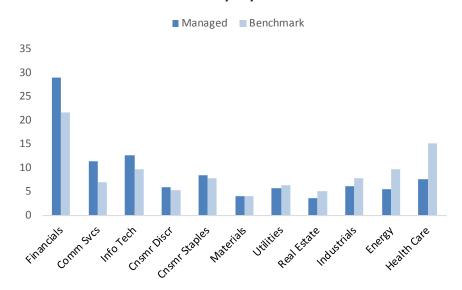
#### **Characteristic Trend Model Factors:**

- The sector momentum portion of the model was the most affected by the market reversals, as forecasts of underperformance for Energy and outperformance for Communications proved incorrect. However, correctly forecasting underperformance for Financials helped us moderate our adverse exposure.
- One trend that has been very persistent is the negative effect of exposure to stocks
  with higher sales-to-price ratios. Our exposure to this factor was the biggest negative
  impact in the quarter and in three of the past four, consistent with the generally antiValue environment.

- Our higher cash flow/price exposure had the second most negative impact in the quarter.
- Interestingly, in this analysis the *linear* effect of our exposure to higher current earnings-to-price ratios and higher forecast E/P ratios was actually a modestly positive impact in the quarter, net of the effects of other factors in our model. However, as we have seen, the relationship of returns to e/p was highly non-linear in the period.
- The linear effect of higher book/price was also slightly positive.
- Higher sales/assets exposure ("efficiency") was the most positive factor impact in Q1; the positive performance of this factor has also been quite persistent in recent quarters.
- Our higher average ratio of current assets to liabilities (a "quality" measure) was the next most significant benefit for the quarter.
- However, our higher average Return on Equity had a negative impact.

Attribution analysis with the Barra model shows that our slightly above-benchmark beta and smaller average market cap size had the most positive systematic effects on our performance, again a reversal from Q4. Higher exposure to leverage was also a positive. Our higher earnings yield had by far the most negative systematic effect, while our exposure to the Value factor and higher average volatility were also negative. About half of our active return shortfall was attributed to specific asset selection rather than systematic effects.

## Denali Network Value Large Sector Weights as of 3/31/2019



Please refer to the Denali Network Value Large disclosure at the end of this commentary.

Our active positions in GICS sectors reduced active performance by around 20 bp this quarter. We benefited from underweighting Health Care, but our underweight in Energy and overweight in Financials detracted. The majority of our active performance arose from adverse stock selection within sectors. We did have successful stock selection results in Financial, Consumer Discretionary and Materials stocks, but this was outweighed by negative selection results in Technology, Health Care and Energy.

• In **Health care**, overweighting medical service providers detracted from returns, but we benefited from underweighting the large drug stocks.

- In **Materials**, we benefited from overweighting the mining and metals industry.
- Among **Discretionary** stocks our position in consumer electronics boosted active return, but our overweight to the automobile and parts industry detracted.
- Within the **Financials**, consumer financial services companies were among our top contributors, but our overweight to insurance companies, slowed our return.

## Outlook

Despite some large moves in asset markets this past quarter, our outlook has changed only incrementally. We still see fairly steady growth rates in the US, supported by strong consumption. The consensus of economists' forecasts for 2019 has ticked down to 2.4%, but we don't see a lot of downside risk to that estimate. U.S. growth will continue to exceed that in most of the developed world, but analysts are beginning to see growth bottoming out in Europe and China, so the drag from international trading partners should not get much worse. Unemployment is expected to fall to 3.6% this year, with average real wages rising steadily. Wage growth will put some pressure on corporate profit margins, but earnings should continue to grow, with S&P 500 profits estimated to rise around 9% this year over 2018.

The course of monetary policy has become much clearer, with short term rates on hold for this year and the Fed resuming bond purchases to offset maturing holdings. We do now anticipate that long term interest rates (e.g. 10-year Treasury notes) will take somewhat longer to recover from current depressed levels back to the 3% range, since rates in other developed markets are still on the floor, reflecting very accommodative monetary policies. Beyond that, we don't foresee much upward movement in rates in the medium term until there are signs of increasing inflation or re-accelerating growth, either here or abroad. The outcome of trade negotiations could be a catalyst for this, or for a downside surprise.

With the very sharp rebound in the market in Q1, it was not surprising that high valuation Growth stocks outperformed. However, we think that has largely played out for the short term; it was partly just the product of the falloff in long term rates, which we don't expect to persist. Spreads in valuations are now back to where they were before the fourth quarter correction, and going forward, given these spreads we see plenty of scope for outperformance for stocks with lower multiples relative to earnings. Denali's constant focus on stocks with valuations solidly supported by earnings should be beneficial in the environment we anticipate, with earnings growth, equity returns and volatility levels all more in line with historically typical levels than the extremes to both high and low that have been seen in the past two quarters -- and past two years -- and normalization as well in the behavior of the effects we use to produce added value.

#### **Disclosures**

Returns are presented gross and net of management fees and include the reinvestment of all income. Past performance is not indicative of future results. Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Denali was established in 2001 and manages equity and alternative assets for primarily institutional clients. The U.S. dollar is the currency used to express performance. Leverage is not used in these products.

Denali Network Value Mid: Composite consists of fully discretionary mid cap value portfolios, measured against the Russell Mid Cap Value Index, and intends to outperform that benchmark while maintaining similar sector, industry and security characteristics. The Denali Network Value Mid Composite was created October 1, 2005. As of January 07, 2014, the Denali Mid Cap Russell Composite was renamed the Denali NV Mid Composite, and then on July 17, 2014 was renamed the NV Mid Composite. As of October 18,2017, has been renamed Denali Network Value Mid. In September 2012, the investment process changed to select stocks using Denali's proprietary Network Value forecast model that ranks stocks by earnings and illiquidity in addition to the other factors that were previously being used to rank stocks. There were no changes to the investment objective. The sector and industry characteristics of the NV Model are still similar to the Russell Mid Cap Value Index. Net returns have been calculated by reducing gross returns by actual management fees incurred. The management fee schedule is as follows: First \$25 million 0.75%, next \$25 million 0.70%, balance 0.65%. Client returns will be reduced by advisory and other expenses the client may incur. There is a marketing minimum of \$5 million

Denali Network Value Large: Composite consists of fully discretionary large cap value portfolios measured against the Russell 1000 Value Index benchmark, and intends to outperform that benchmark while maintaining similar sector, industry and security characteristics. The Denali Network Value Large Composite was created September 30, 2012. As of July 17, 2014, the Denali NV Hi Concentrated Composite was renamed the NV Large Composite. As of October 18, 2017, it has been renamed Denali Network Value Large. As of February 18, 2016, the secondary benchmark S&P 500 was removed as it is no longer representative of the strategy. The NV Large portfolio construction was based on the analysis of earnings and liquidity of selected companies from the Russell 3000 index combined with a factor forecast applied to stocks in this same universe. The management fee schedule is as follows: First \$25 million 0.55%, next \$25M 0.50%, next \$50 million 0.45%, balance 0.40%. Client returns will be reduced by advisory and other expenses the client may incur. There is a marketing minimum of \$5 million.

Denali Network Value Small: Composite consists of fully discretionary small cap portfolios. Results are compared against the Russell 2000 Value and intend to outperform that benchmark while maintaining similar sector, industry and security characteristics. The Denali Network Value Small Composite was created May 31, 2013. As of July 17, 2014, the Denali NV Small Composite was renamed the NV Small Composite. As of October 18, 2017, has been renamed Denali Network Value Small. As of February 18, 2016, the secondary benchmark Russell 2000 was removed as it is no longer representative of the strategy. The NV Small portfolio construction is based on the analysis of earnings, liquidity and other characteristics of selected companies from the Russell 2000 index. The composite is comprised of 100% non-fee-paying accounts for all periods presented. Net returns have been calculated by reducing gross returns by a model management fee of 1%. The model fee used to calculate performance is applied monthly. The management fee for this product is 1.00%. Client returns will be reduced by advisory and other expenses the client may incur. There is a marketing minimum of \$5,000.000.

Denali Network Value Micro: Composite consists of fully discretionary micro cap portfolios. Results are compared against the returns of the Russell Microcap Value Index and intended to outperform that benchmark while maintaining similar sector, industry and security characteristics. The Denali Network Value Micro portfolio construction is based on the analysis of earnings, liquidity and other characteristics of selected companies from the Russell Microcap Index. As of February 4, 2014, the benchmark was changed from the Russell Microcap Index to the Russell Microcap Value Index retroactively. This change was made because we believed that the Value style index would provide a more useful performance comparison for clients and prospective clients in this strategy. The Denali NV Micro Composite was created December 31, 2013. As of July 17, 2014, the Denali Network Value Micro was renamed the NV Micro Composite. As of October 18, 2017, it has been renamed Denali Network Value Micro. The composite is comprised of 100% non-fee-paying accounts for all periods presented. Net returns have been calculated by reducing gross returns by a model management fee of 1.25%. The model fee used to calculate performance is applied monthly. The fee schedule for this product is 125 bps on all fund assets under management. Client returns will be reduced by advisory and other expenses the client may incur. There is a marketing minimum of \$5,000,000.

Denali Network Value Large Core: Denali Network Value Large Core composite consists of fully discretionary large cap portfolios. Results are compared against the returns of the Russell 1000 Index and intended to outperform that benchmark while maintaining similar sector, industry and security characteristics. The Denali Network Value Large Core Composite was created September 30, 2018.. The Denali Network Value Large Core portfolio construction is based on the analysis of earnings and liquidity of selected companies from the Russell 3000 index. The management fee schedule is as follows: First \$25 million 0.55%, next \$25M 0.50%, next \$50 million 0.45%, balance 0.40%. Client returns will be reduced by advisory and other expenses the client may incur. There is a marketing minimum of \$5 million.